

VIMEX

***Management Team***

***Technologies***



## **Director, Business Solutions**

- *The company's Managing Director and Partner*
- *Over twenty years of professional & senior leadership experience*
- *Responsible for business strategy and operations, globally*
- *Operations, IT services & solutions delivery and P&L management*
- *Multidisciplinary projects & cross-functional teams management*
- *System and software engineering management*
- *Sourcing, procurement, proposal, bid and contract management*
- *Vocational, end user and solution service support training*

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## **Director, Business Development & Sales**

- *The company's Managing Director and Partner*
- *Over twenty years of senior business and leadership experience*
- *Responsible for business strategy and sales, globally*
- *Comprehensive business development and sales experience*
- *Solution marketing, sales, proposal, bid, contract management*
- *Client, account, partner, vendor and supplier relationships*
- *Best sales, traditional and digital marketing practices*

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## **Manager, Project Management Office**

- *Leads the company's PMO, supports operations and services*
- *Over fifteen years of professional & management experience*
- *Responsible for quality of the project portfolios delivery, globally*
- *Multidisciplinary projects & cross-functional teams management*
- *Client process re-engineering, IT and telecom services support*
- *Supports system and software development and delivery*
- *Sourcing, procurement, proposal, bid and contract management*

***Technologies***



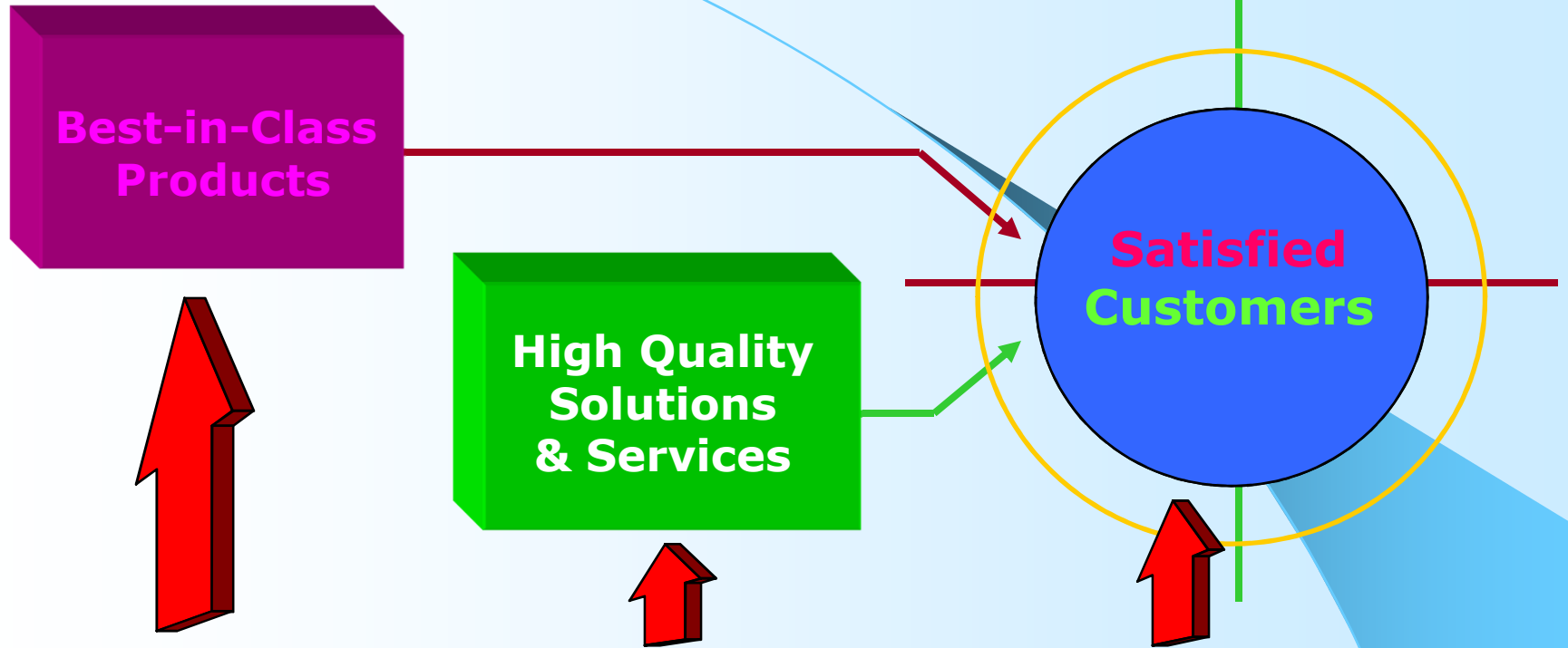
## **Manager, Professional Services**

- *Leads the company's professional services delivery, globally*
- *Over fifteen years of professional and management experience*
- *Supports business development and operations management*
- *Responsible for the quality of management consulting services*
- *Co-ordinates enterprise IT, services and solutions deployment*
- *Project and cross-functional team resourcing management*
- *Supports procurement, proposal, bid and contract management*
- *Vocational, end user, solution deployment and support training*

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## Shared Management Areas



*Technologies*